

MANAGED CARE/PROVIDERS ANALYST

MATTHEW BORSCH, CFA

Matt Borsch is a Managing Director and senior research analyst for BMO Capital Markets covering managed care, hospitals and service providers. Prior to joining BMO in April 2017, Matt was at Goldman Sachs, where he covered managed care and service providers. With an equity research career spanning 16 years at Goldman, and another 7 years in the healthcare industry prior, Matt brings a wealth of experience and client relationships. Culturally a team player, in addition to previously holding the lead role for healthcare team policy and economic research, he has also played an active role in developing and mentoring junior research talent. Together with his team, Matt developed a comprehensive

model of the health insurance underwriting cycle that he used in his published research to predict the 2006-2009 industry downturn. He has been recognized among the top 5 sector analysts by the Greenwich Research Survey, and has ranked #2 overall for healthcare services coverage (Bloomberg/Greenwich 2013). Matt has also served as an adjunct professor at Columbia University, where he taught a graduatelevel course on the managed care industry. Matt holds an MBA and Masters in Public Health from Columbia University and he earned his bachelor's degree in Economics and Mathematical Sciences (double major) from the Johns Hopkins University. Matt is also a Chartered Financial Analyst.

COVERAGE LIST

Acadia Healthcare (ACHC-NSDQ)
Addus HomeCare (ADUS-NSDQ)
Amedisys (AMED-NSDQ)
Anthem (ANTM-NYSE)
Centene (CNC-NYSE)
Cigna (CI-NYSE)
CVS Health (CVS-NYSE)
Encompass Health (EHC-NYSE)
HCA Holdings (HCA-NYSE)
Humana (HUM-NYSE)
MEDNAX (MD-NYSE)
UnitedHealth Group (UNH-NYSE)

Universal Health Services (UHS-NYSE)

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